

Doing business with Allianz has its rewards.

Allianz Life Insurance Company of North America



Producer Perks¹ make your success that much sweeter. The more Perks you earn, the more great merchandise and trips you can get!

\$200,000 collected annuity premium OR

\$20,000 annualized life or long term care insurance (LTCi) premium = one Perk

Earn 10,000 bonus Perk points with your first application.

Your first Perk is good for a round-trip airline ticket² to anywhere in the continental United States with your first paid application of \$100,000 collected annuity premium, **or** \$10,000 annualized life **or** LTCi premium (15%³ of GenDex-SP™ Life Insurance Policy premium in the first policy year).

Choose from hundreds of prizes.

Select merchandise from the Producer Perks online catalog, request invoice reimbursement, or shop the Perks SuperStore for an incredible variety of top brand items. When you shop in the SuperStore, your Perks are converted to dollars (currently 1 Perk = \$280)⁴. You can also redeem your Perks for a custom travel package.

This much in collected annuity premium	OR annualized life or LTCi premium ³	Earns	Dollar value	Redeem for online catalog prizes, ⁵ or invoice reimbursement on travel and big ticket items
\$800,000	\$80,000	5 Perks	\$1,400	Bose DVD home entertainment system, Tag Heuer watch, or Philips widescreen HDTV
\$1,400,000	\$140,000	12 Perks	\$3,360	Sony Grand 50" HD rear projection screen TV, Mosconi billiard table, or 14K gold, diamond and multi-sapphire bracelet
\$8,000,000	\$800,000	169 Perks ⁶	\$59,150	BMW 330i or Audi A4

¹ Producer Perks are subject to agent eligibility. No Producer Perks can be paid for LTCi policy sales in the following states: DE, IN, MI, PA, and WI. No Producer Perks can be paid for LTCi replacement sales in the following states: AL, CA, KY, NC, SD, and VA.

² Program conditions and requirements apply. See Producer Perks rules for details. Travel may require advance reservations of two to four weeks and/or a Saturday night stay to qualify for prize quoted.

³ CPCs for our single-premium GenDex-SP Life Insurance Policy are based on 15% of first-year premium received.

⁴ Allianz reserves the right to change the value of a Perk at any time without notice.

⁵ These are examples of the thousands of items available from the online catalog.

⁶ With 50 or more Perks, the value of each Perk increases from \$280 to \$350. Invoice reimbursement is available for two Perks or more. Cars listed are examples only based on current market value.

Allianz reserves the right to terminate, amend, or modify Producer Perks at any time. If Producer Perks should be terminated, all Perks will expire 90 days after the date of program termination.

Join the club! Our exclusive clubs reward our top producers.

Allianz club members are agents who meet qualifying CPC thresholds within a calendar year. All club members enjoy priority FASTeam and Client Services access, and all receive special recognition awards for their achievement.

- Gold Club members (60,000 or more CPCs) receive TWO-FOR-ONE Producer Perks.
- Platinum Club members (120,000 or more CPCs) receive THREE-FOR-ONE Producer Perks.
- Diamond Club members (300,000 or more CPCs) receive FOUR-FOR-ONE Producer Perks.
- Premier Club members (500,000 or more CPCs) receive SIX-FOR-ONE Producer Perks.
- Elite Club members (740,000 or more CPCs) receive EIGHT-FOR-ONE Producer Perks.

Club members can choose to participate in the Allianz Agents Deferred Compensation Plan instead of receiving Producer Perks (subject to agent eligibility). For details, see our Agent Nonqualified Deferred Compensation Plan, form M2503.

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For more information, call the FASTeam at 800.950.7372 (press 1 for Sales Support), or visit www.allianzlife.com.

For agent use only – not for use with the public.
Product availability and features may vary by state.